

NGE emerges from 2020 even stronger and is targeting 20,000 new hires by 2025.

Annual revenue: €2.402bn in 2020 (down 3.8%)
Debt: down 20% year-on-year - EBITDA/REVENUE margin: 7.3%, compared with 7.1% in 2019
Recruitment: 3,763 new recruits, compared with 4,000 for 2019
Workforce: 13,547 employees (95% on permanent contracts)

At €2.402 billion, NGE revenue for 2020 was down very slightly year-on-year, by just 3.8%. Some areas of our business - including the French fibre broadband rollout contract and rail infrastructures - were even able to report growth for the year, with our international operations hitting their targets. Group operating income from ordinary activities ended 2020 close to the 2019 figure, while profitability in terms of EBITDA/Revenue ratio rose to 7.3%, from the 7.1% figure reported for 2019. This performance was made possible thanks to a wide-ranging cost savings plan and the fantastic commitment of our teams.

NGE recruitment remained virtually unchanged year-on-year, with 3,763 new employees joining the Group, compared with 4,000 in 2019. This proactive effort underlines the confidence of the Group going forward, with a robust and well-balanced backlog of €3.987 billion (January 2021).



"Our ambition is to accelerate our growth in the concessions market by quadrupling the activity in project structuring and financing, 50% of which will be in international markets. This strategically important driver of growth is underpinned by our core businesses and our recent successes. The ongoing development of the markets for infrastructures, urban renewal and new technologies in particular, is creating impressive potential for new forms of collaboration via public service outsourcing contracts, public-private partnerships and semi-public partnerships. We have the great good fortune of being able to design and build these essential structures and infrastructures. This ability gives us confidence going forward. That confidence is also applied to creating new jobs, particularly for the under-25s, who accounted for 43% of our recruitments in 2020". Antoine Metzger, Chairman of NGE



"The national recovery plan introduced in France offers us many opportunities. As stakeholders committed to working hand-in-hand with regional development, we are stepping up the pace of our diversification to help local authorities succeed in the challenges they face in areas such as delivering eco-positive change and digitalising their services. We are also determined to double our annual revenue from international markets between now and 2025. This entrepreneurial ambition will be achieved by investing heavily in skills, which will involve recruiting 4,000 new employees every year for the next five years". Jean Bernadet, Chief Executive Officer

NGE IN BRIEF

Founded in 2002, NGE (New Generations of Entrepreneurs) is an independent French company with revenues of 2,4 billion euros. The group is developing its business in the construction and public works sector. In France and in 15 countries, the group's 13,500 employees build and renovate infrastructure and buildings and are involved in the construction of major infrastructure and urban or local projects.

Press Contact: Eloi Fouquoire, +33(0)7 85 74 15 26, eloi.fouquoire@nge.fr